

Message Text

CONFIDENTIAL

PAGE 01 STATE 247814

46

ORIGIN AF-18

INFO OCT-01 ISO-00 EB-11 COME-00 FCC-03 OTPE-00 SCI-06

NASA-04 AID-20 TRSE-00 L-03 EUR-25 CIAE-00 INR-10

NSAE-00 RSC-01 OMB-01 DODE-00 /103 R

DRAFTED BY AF/N:WSWEISLOGEL:RJP

APPROVED BY AF/N:WSWEISLOGEL

EB/CBA/OCA/BR:IWILLIAMSON CO

EB/TT/TD:SVSMITH

AF/EPS:LWHITE

----- 058625

R 201613Z DEC 73

FM SECSTATE WASHDC

TO USINT ALGIERS

C O N F I D E N T I A L STATE 247814

E.O. 11652: GDS

TAGS: ENRG, AG

SUBJECT: GTE NEGOTIATIONS WITH GOA ON EARTH STATION

REFERENCE: ALGIERS 2607

1. BILL MAYO OF GTE INFORMED DEPARTMENT HE WAS SUMMONED TO ALGIERS DECEMBER 13 FOR MEETING WITH PTT MINISTRY RE EARTH STATION. MINISTRY SAID GTE EQUIPMENT AND SPECS WERE BEST RECEIVED AND GOA WOULD LIKE TO AWARD THEM CONTRACT, BUT GTE INTERESTS IN ISRAEL WERE STUMBLING BLOC. MAYO SAID GTE CONNECTION ISRAEL NO SECRET. COMPANY HAD HAD CORRESPONDENCE WITH BOYCOTT COMMITTEE CONCERNING PROBLEM AND IT HAD BEEN RESOLVED TO SATISFACTION ALL PARTIES. MAYO HAD LETTER FROM COMMITTEE CONFIRMING THIS AND STATING GTE WOULD NOT BE BLACKLISTED. UPON REVIEWING CORRESPONDENCE, PTT OFFICIALS APPEARED SATISFIED AND ASKED MAYO TO HAVE GTE TEAM OF FIVE IN ALGIERS NEXT DAY TO PREPARE FINAL SPECS (PARA 4 REFTEL).

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 247814

2. WITH GREAT DIFFICULTY, MAYO ASSEMBLED TEAM ON SHORT

NOTICE, THEY WORKED ALL DAY DECEMBER 16 AND FINALIZED SPECS, WHICH SUBMITTED GOA. ON DECEMBER 17 MAYO RECEIVED MESSAGE FROM PTT MINISTRY THAT GTE PROPOSAL STILL BEST IN ALL RESPECTS BUT THAT "BY DIRECTION FROM HIGHEST LEVELS GOA, CONTRACT WAS NOT TO BE SIGNED WITH A U.S. FIRM." GOA PROPOSED TO GTE THAT IT SELL ITS EQUIPMENT TO MITSUBISHI (RIVAL BIDDER FOR EARTH STATION) AND MITSUBISHI WOULD SERVE AS

PRIME CONTRACTOR. COMSAT PHONED GTE SUGGESTING IT FOLLOW THIS PROCEDURE. GTE CATEGORICALLY REFUSED, SAYING IT WAS NOT IN BUSINESS TO PROMOTE FOREIGN COMPETITION.

3. GTE ANNOYED WITH GOA TACTICS BUT ALSO PUZZLED BY STATEMENT THAT CONTRACT NOT TO BE SIGNED WITH US FIRM, ESPECIALLY SINCE MINISTRY OF INDUSTRY HAS REQUESTED MAYO RETURN ALGERIA DECEMBER 21, WITH TEAM TO DISCUSS ELECTRONICS PROJECT. GTE WOULD NOT PURSUE NEGOTIATIONS AT THIS TIME IF GOA POLICY IS NOT TO SIGN CONTRACTS WITH US FIRMS.

4. USINT REQUESTED MAKE APPROPRIATE INQUIRIES GOA TO DETERMINE WHETHER RESTRICTION HAS BEEN PLACED ON GOA AGENCIES CONCLUDING CONTRACTS WITH US FIRMS OR WHETHER RESTRICTION APPLIES EARTH STATION CONTRACT ONLY. RUSH

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE247814
Document Source: CORE
Document Unique ID: 00
Drafter: WSWEISLOGEL:RJP
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731213/aaaaajaj.tel
Line Count: 85
Locator: TEXT ON-LINE
Office: ORIGIN AF
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: ALGIERS 2607
Review Action: RELEASED, APPROVED
Review Authority: garlanwa
Review Comment: n/a
Review Content Flags:
Review Date: 14 DEC 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14-Dec-2001 by thigpegh>; APPROVED <11 MAR 2002 by garlanwa>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GTE NEGOTIATIONS WITH GOA ON EARTH STATION
TAGS: ENRG, AG
To: ALGIERS
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005